Top Books for Young Influencers

The listing below is the result of a survey conducted via social media across multiple Twitter users and their followers. Over 200 people responded to the question "What are the Top 5 Books Every Young Influencer Should Read?" Nearly 1000 books were suggested.

Survey compiled by <u>Jason Young</u> (@jasonyounglive) and <u>Daniel Decker</u> (@danieldecker)

Title	Author	Votes
Good to Great	Jim Collins	38
The Next Generation Leader	Andy Stanley	28
How to Win Friends & Influence People	Dale Carnegie	28
The 21 Irrefutable Laws Of Leadership	John Maxwell	21
Tribes	Seth Godin	20
Linchpin	Seth Godin	20
Never Eat Alone	Keith Ferrazzi	18
Crazy Love	Francis Chan	16
The 5 Dysfunctions of a Team	Patrick Lencioni	15
The 7 Habits of Highly Effective People	Stephen Covey	13
Spiritual Leadership	Oswald Sanders	13
Axioms	Bill Hybels	9
Getting Things Done	Dave Allen	8
The Magic of Thinking Big	David Schwartz	8
The Dip	Seth Godin	8
Visioneering	Andy Stanley	7
Made To Stick	Dan & Chip Heath	7
Rework	Jason Fried	7
The Energy Bus	Jon Gordon	7
Outliers	Malcolm Gladwell	7
The Principle of the Path	Andy Stanley	6
Courageous Leadership	Bill Hybels	6
Mere Christianity	CS Lewis	6
Radical	David Platt	6
A Million Miles in a Thousand Years	Donald Miller	6
The Future of Management	Gary Hamel	6
Developing the Leader within You	John Maxwell	6
The Leadership Challenge	Kouzes & Posner	6
Now Discover Your Stengths	Marcus Buckingham	6
E-myth	Michael Gerber	6
The Alchemist	Paolo Coelho	6
Who Moved My Cheese	Spencer Johnson	6
Uncommon	Tony Dungy	6

Title	Author	Votes
Leadership and Self Deception	The Arbinger Institute	6
The Forgotten Ways	Alan Hirsch	5
The Travelers Gift	Andy Andrews	5
The Go Giver	Bob Burg	5
Forgotten God	Francis Chan	5
Ordering your Private World	Gordon MacDonald	5
Don't Waste Your Life	John Piper	5
The Dream Manager	Matthew Kelly	5
Influence	Robert Cialdini	5
4-Hour Work Week	Timothy Ferris	5
On Becoming a Leader	Warren Bennis	5
Louder than Words	Andy Stanley	4
The Pursuit of God	A.W. Tozer	4
Switch	Dan & Chip Heath	4
A Whole New Mind	Daniel Pink	4
Drive	Daniel Pink	4
Blue Like Jazz	Donald Miller	4
To Kill A Mockingbird	Harper Lee	4
In the Name of Jesus	Henri Nouwen	4
Winning	Jack Welch	4
Today Matters	John Maxwell	4
Crucial Conversations	Kerry Patterson	4
The Tipping Point	Malcolm Gladwell	4
In a Pit With a Lion on a Snowy Day	Mark Batterson	4
What Got You Here Won't Get You There	Marshall Goldsmith	4
Think and Grow Rich	Napolean Hill	4
Practicing Greatness	Reggie McNeal	4
The Hole In Our Gospel	Richard Stearns	4
Rich Dad Poor Dad	Robert T. Kiyosaki	4
Making Ideas Happen	Scott Belsky	4
Simple Church	Thom Rainer	4
Strengthsfinder 2.0	Tom Rath	4
Culture Making	Andrew Crouch	3
Communicating for Change	Andy Stanley	3
Leaders That Last	Dave Kraft	3
A Tale of Three Kings	Gene Edwards	3
Integrity	Henry Cloud	3
Knowing God	J.I. Packer	3

Title	Author	Votes
Wild At Heart	John Eldredge	3
360 Degree Leader	John Maxwell	3
Becoming a Person of Influence	John Maxwell	3
Leadership Gold	John Maxwell	3
Desiring God	John Piper	3
mY Generation: A Real Journey of Change and Hope	Josh Riebock	3
Summoned to Lead	Leonard Sweet	3
48 Laws of Power	Robert Greene	3
The Irresistible Revolution	Shane Claiborne	3
The Art of War	Sun Tzu	3
The Generosity Factor	Truett Cathy & Ken Blanchard	3
The Divine Mentor	Wayne Cordeiro	3
UnChristian	Dan Kimball & Gabe Lyons	3
Humility	Andrew Murray	2
Choosing To Cheat	Andy Stanley	2
The Best Question Ever	Andy Stanley	2
7 Practices of Effective Ministry	Andy Stanley	2
True North	Bill George	2
it	Craig Groeschel	2
The Weight of Glory	C.S. Lewis	2
Becoming a Coaching Leader	Daniel Harkavy	2
Exponential	Dave & Jon Ferguson	2
Boundaries	Henry Cloud & John Townsend	2
The Servant - Hunter	James Hunter	2
Fresh Wind, Fresh Fire	Jim Cymbala	2
Waking the Dead	John Eldredge	2
Leading Change	John Kotter	2
The Truth War	John MacArthur	2
Everyone Communicates, Few Connect	John Maxwell	2
Failing Forward	John Maxwell	2
Put Your Dreams to the Test	John Maxwell	2
Be a Motivational Leader	L. Eims	2
I Am Not But I Know I Am	Louie Giglio	2
First, Break All the Rules	Marcus Buckingham	2
The Fred Factor	Mark Sanborn	2
The Art of Leadership	Max Depree	2
Let Your Life Speak	Parker Palmer	2
The Next Christendom	Phillip Jenkins	2

Title	Author	Votes
A Work of Heart	Reggie McNeal	2
Celebration of Discipline	Richard Foster	2
Purpose Driven Church	Rick Warren	2
The Leader Who Had No Title	Robin Sharma	2
The Giving Tree	Shel Silverstein	2
War of Art	Steven Pressfield	2
Prodigal God	Tim Keller	2
The Likeability Factor	Tim Sanders	2
Strengths Based Leadership	Tom Rath	2
The Mentor Leader	Tony Dungy	2
Leading on Empty	Wayne Cordeiro	2
Church Unique	Will Mancini	2
The Road Less Traveled	M. Scott Peck	2
The War of Art	Steven Pressfield	2
The Warren Buffett Way	Robert Hagstrom, Ken Fisher,& Bill Miller	2
Serious Times	James Emery White	1
Biography of George Muller	A.T. Pierson	1
The Attributes of God	A.W. Tozer	1
The Fall of Advertising, The Rise of PR	Al Reis	1
Creation Regained	Albert Wolters	1
Brave New World	Alduous Huxley	1
Do Hard Things	Alex Harris and Brett Harris	1
30 Reasons Why Employees Hate Their Managers	AMA	1
The Noticer	Andy Andrews	1
Making Vision Stick	Andy Stanley	1
Confessions	Augustine	1
Take Your Best Shot	Austin Gutwein	1
Anthem	Ayn Rand	1
Who is the Holy Spirit	Bill Bright	1
Authentic Leadership	Bill George	1
Character	Bill Hybels	1
Who You Are When No One is Looking	Bill Hybels	1
Ruthless Trust	Brennan Manning	1
A New Kind of Christian	Brian McLaren	1
Turbo coach	Brian Tracy	1
God's Smuggler	Brother Andrew	1
Walls of My Heart	Bruce Thompson	1
The Dream Giver	Bruce Wilkinson	1

Title	Author	Votes
Great Expectations	Charles Dickens	1
The Wal-Mart Effect	Charles Fishman	1
Justification and Regeneration	Charles Leiter	1
David	Charles Swindoll	1
Peak	Chip Conley	1
Living on the Edge	Chip Ingram	1
The Long Tail	Chris Anderson	1
Intimacy With The Almighty	Chuck Swindoll	1
Principled Centered Leadership	Stephen Covey	1
Speed of Trust	Stephen Covey	1
Chazown	Craig Groeschel	1
Christian Atheist	Craig Groeschel	1
The Abolition of Man	CS Lewis	1
The Lion, The Witch, and The Wardrobe	CS Lewis	1
Leading with a Limp	Dan Allender	1
The Back of The Napkin	Dan Roam	1
The Talent Code	Daniel Coyle	1
Culture of Honor	Danny Silk	1
The Big Idea	Dave & Jon Ferguson, Eric Bramlett	1
Rescuing Ambition	Dave Harvey	1
Financial Peace	Dave Ramsey	1
Total Money Makeover	Dave Ramsey	1
The New Rules of Marketing and PR	David Meerman Scott	1
Reordered Love Reordered Lives	David Naugle	1
The Four Agreements	Don Miguel Ruiz	1
Oh The Places You'll Go	Dr. Seuss	1
The Art of Demotivation	E.L. Kersten	1
Today's Evangelism	Earnest Reisinger	1
Breaking the Missional Code	Ed Stetzer	1
Sex The Right Way	Ed Young	1
Shadow of the Almighty	Elizabeth Elliot	1
Counsel From The Cross	Elyse Fitzpatrick & Dennis E. Johnson	1
Chasing Daylight	Erwin McManus	1
Soul Cravings	Erwin McManus	1
The Unstoppable Force	Erwin McManus	1
Uprising	Erwin McManus	1
Wide Awake	Erwin McManus	1
The Strategic Victory	Fidel Castro	1

Title	Author	Votes
Personality Plus	Florence Littauer	1
The Education of Little Tree	Forest Carter	1
Holiness, Truth and the Presence of God	Francis Frangipane	1
How I Raised Myself from Failure to Success in Selling	Frank Boettcher	1
The Tap	Frank McKinney	1
Conscious Business	Fred Kofman	1
Beyond Good and Evil	Friedrich Nietzsche	1
Orthodoxy	G.K. Chesterton	1
The 5 Love Languages	Gary Chapman	1
Authentic Faith: The Power of a Fire-Tested Life	Gary Thomas	1
Crush It	Gary Vaynerchuk	1
Fish Out of Water	George Barna	1
Nineteen Eighty-Four	George Orwell	1
The Will of God	Gerald Sittser	1
Mind the Gap	Graeme Codrington	1
Reaching Out	Henri Nouwen	1
Called and Accountable	Henry Blackaby	1
The Man God Uses	Henry Blackaby	1
Changes that Heal	Henry Cloud	1
Nine Things	Henry Cloud	1
Economics in One Lesson	Henry Hazzlit	1
The 12 Factors of Business Success	Hogan, Lakhani & Marti	1
Pour Your Heart Into It	Howard Schultz	1
The Success Principle	Jack Canfield	1
Bringing Up Girls	James Dobson	1
Against the Odds	James Dyson	1
Informal Learning	Jay Cross	1
Story of My Life	Jay McInerney	1
The Catcher in the Rye	JD Salinger	1
The Slight Edge	Jeff Olson	1
Sales Bible	Jeffrey Gitomer	1
Built to Last	Jim Collins	1
The Art of Engagement	Jim Haudman	1
Lifestyle Discipleship	Jim Peterson	1
Pilgrim's Progress	John Bunyan	1
QBQ! The Question Behind the Question	John G. Miller	1
Love Leadership	John Hope Bryant	1
A Prayer for Owen Meany	John Irving	1

Title	Author	Votes
A Separate Peace	John Knowles	1
Hard to Believe	John MacArthur	1
The Gospel According to Jesus	John MacArthur	1
21 Indispensable Qualities of a Leader	John Maxwell	1
Talent is Never Enough	John Maxwell	1
The 21 Most Powerful Minutes in a Leader's Day	John Maxwell	1
The Difference Maker	John Maxwell	1
The Winning Attitude	John Maxwell	1
If You Want to Walk on Water You Have to Get Out of the Boat	John Ortberg	1
The Life You've Always Wanted	John Ortberg	1
Pleasures of God	John Piper	1
Seeing and Savoring Jesus Christ	John Piper	1
When I Don't Desire God	John Piper	1
Of Mice and Men	John Steinbeck	1
The Last Christian Generation	Josh McDowell	1
The Art of Learning	Josh Waitzkin	1
Battlefield of the Mind	Joyce Meyers	1
Are You There God, It's Me, Margaret	Judy Blume	1
The Prophet	Kahlil Gibran	1
It's All About Politics	Kathleen Reardon	1
Leadership on a Higher Level	Ken Blanchard	1
Servant Leadership	Ken Blanchard	1
Out of Our Minds	Ken Robinson	1
Just Do Something	Kevin DeYoung	1
Covert Persuasion	Kevin Hogan	1
The Way of the Shepherd	Kevin Leman	1
Lovemarks	Kevin Roberts	1
Inside Out	Larry Crabb	1
Transformational Leadership	Leighton Ford	1
Self-Help	Lorrie Moore	1
Treat Me Like a Customer	Louis Upkins	1
The Change Agent	Lyle Schaller	1
Messy Spirituality	M. Yaconelli	1
Ashamed of the Gospel	MacArthur	1
Advanced Strategic Planning	Aubrey Malphurs	1
Mastering Self-Leadership	Charles Manz and Chris Neck	1
Primal	Mark Batterson	1
Your God is Too Safe	Mark Buchanan	1

Title	Author	Votes
Total Church	Mark Driscoll	1
Vintage Church	Mark Driscoll	1
Just Listen	Mark Goulston	1
Primal Blueprint	Mark Sisson	1
Bondage of the Will	Martin Luther	1
Finding My Calcutta	Mary Poplin	1
Frankenstein	Mary Shelley	1
Beware of the Naked Man Who Offers You His Shirt	Harvey McKay	1
The Law of Attraction	Michael Losier	1
Food Rules	Michael Pollian	1
Tuesdays with Morrie	Mitch Album	1
Collaboration: How Leaders Avoid the Traps, Create Unity, and Reap Big Results	Morten Hansen	1
Total Truth	Nancy Pearcey	1
Amusing Ourselves to Death	Neal Postman	1
Long Walk To Freedom	Nelson Mandela	1
Faith is Not a Feeling	Ney Bailey	1
The Prince	Niccolo Machiavelli	1
The Leadership Engine	Noel Tichy	1
Launching a Leadership Revolution	Orrin Woodward & Chris Brady	1
The Call	Os Guiness	1
Improv Wisdom	Patricia Ryan Madsen	1
Getting Naked	Patrick Lencioni	1
The three big questions for a frantic family	Patrick Lencioni	1
Emotions Revealed	Paul Ekman	1
The Art of Talking So That People Will Listen	Paul W. Swet	1
The Shack	Paul Young	1
Ask for the Moon and Get It	Percy Ross	1
Win Forever	Pete Carroll	1
Red Moon Rising	Pete Graig	1
Plan B	Pete Wilson	1
Community	Peter Block	1
Management, Revised Edition	Peter Drucker	1
The Practice of Management	Peter Drucker	1
Execution	Ram Charan	1
The Treasure Principle	Randy Alcorn	1
Making Room for Life	Randy Frazee	1
The Life of Manny	Ray East	1
The Present Future	Reggie McNeal	1

Title	Author	Votes
Uncommon Decency	Richard Mouw	1
Purpose Driven Life	Rick Warren	1
Jesus Wants to Save Christians	Rob Bell	1
Sex God	Rob Bell	1
In the Meantime	Rob Brendle	1
The Making of a Leader	Robert Clinton	1
The Ancient Maya	Robert J. Sharer	1
Deep Change	Robert Quinn	1
The Monk Who Sold His Ferrari	Robin Sharma	1
The Revolution	Ron Paul	1
Magical Worlds of the Wizard of Ads	Roy H. Williams	1
What's Shakin Your Ladder	Sam Chand	1
House on Mango Street	Sandra Cisneros	1
Rhinoceros Success	Scott Alexander	1
Collapse of Distinction	Scott McKain	1
Purple Cow	Seth Godin	1
Horton Hears A Who	Dr. Seuss	1
Follow Me To Freedom	Shane Claiborne	1
Start with Why	Simon Sinek	1
Divine Commodity	Skye Jethani	1
The 7 Habits of Highly Effective People	Stephen Covey	1
Greater Than Yourself	Steve Farber	1
Fabric of Faithfulness	Steve Garber	1
The Richest Man Who Ever Lived	Steven Scott	1
Millennials Rising	Strauss and Howe	1
The Good Good Pig	Sy Montgomery	1
The Four Quartets	T.S. Eliot	1
Mediated	Thomas de Zengotita	1
Inner Game of Work	Tim Calloway	1
Crossing the Chasm	Tim Moore	1
Love is the Killer App	Tim Sanders	1
Counterfeit Gods	Timothy Keller	1
Living the Life You Were Meant to Live	Tom Paterson	1
The Little BIG Things	Tom Peters	1
How to Follow Jesus Without Embarassing God	Tony Campolo	1
Searching for Timothy	Tony Cooke	1
The Power of Full Enagement	Tony Schwartz	1
Mountains Beyond Mountains	Tracy Kidder	1

Title	Author	Votes
The Ever-Loving Truth	Voddie Baucham	1
The Making of an American Capitalist	Warren Buffett	1
Dream Releaser	Wayne Cordiero	1
Systematic Theology	Wayne Grudem	1
Too Small To Ignore	Wess Stafford	1
Lord of the Flies	William Golding	1
Rapt	Winifred Gallagher	1
A Patriot's History of the United States	Larry Schweikart	1
A Piece of Cake: A Memoir	Cupcake Brown	1
Anatomy of Peace	The Arbinger Institute	1
As A Man Thinketh	James Allen	1
Atlas Shrugged	Ayn Rand	1
Basic Black	Cathie Black	1
Be Big: Step Up Step Out Be Bold	Judith Katz	1
Brothers We Are Not Professionals	John Piper	1
Burn Rate	Michael Wolff	1
Call of the Wild	Jack London	1
The Presentation Secrets of Steve Jobs	Carmine Gallo	1
Chicken Soup For The Soul	Jack Canfield	1
Definitive Book of Body Language	Barbara Pease	1
First Things First	Stephen Covey	1
Flow	Mihaly Csikszentmihalyi	1
Focal Point	Brian Tracy	1
Fresh Wind Fresh Fire Cymbala	Jim Cymbala	1
Grace Awakening	Charles Swindoll	1
Half the Sky	Nicholas Kristof	1
Hinds Feet on High Places	Hannah Hurnard	1
How to Have Confidence and Power in Dealing with People	Les Giblin	1
How to Invest Like Warren Buffet	Lawrence Cunningham	1
How To Read Slowly by James Sire	James Sire	1
Institutes by Calvin	John Calvin and John Mitchell	1
Jesus Among the Other Gods	Ravi Zacharias	1
Leadership and the New Science	Margaret Wheatley	1
Leading from the Second Chair	Mike Bonem and Roger Patterson	1
Long Obedience in the Same Direction	Eugene Peterson	1
Managing at the Speed of Change	Daryl Conner	1
Mindset	Carol Dweck	1
Not the Way It's Supposed to Be	Cornelius Plantinga	1

Title	Author	Votes
	Mark Victor Hansen &	
One Minute Millionaire	Robert Allen	1
Point Man	Steve Farrar	1
Poor Charlie's Almanac:	Peter Kaufman, Ed Wexler, Warren Buffett	,
The Wit and Wisdom of Charles T. Munger	& Charles Munger	1
Prayer Of Jabez	Bruce Wilkinson	1
Rich Dad Guide to Investing	Robert Kiyosaki & Sharon Lechter	1
Invitation to Silence and Solitude	Ruth Haley Barton	1
George Washington's Sacred Fire	Peter Lillback	1
Made in America	Sam Walton and John Huey	1
Social Intelligence	Daniel Goleman	1
Stewardship	Peter Block	1
Student Mission Power	David Howard	1
The Four Obsessions of an Extraordinary Executive	Patrick Lencioni	1
The Holiness of God	R.C. Sproul	1
The Knowledge of the Holy	A.W. Tozer	1
The Leadership Pipeline	Ram Charan, Stephen Drotter, & James Noel	1
The New New Thing	Michael Lewis	1
The Normal Christian Life	Watchman Nee	1
The Power of Unreasonable People	John Elkington, Pamela Hartigan, & K. Schwab	1
The Road to Serfdom	F.A. Hayek and Bruce Caldwell	1
The Search for Cosmic Justice	Thomas Sowell	1
The Starfish & the Spider	Ori Brafman and Rod Beckstrom	1
The Transparency Edge	Barbara Pagano	1
The Two Tasks	William Lane Craig, Paul Gould, Habib	
	Malik, & Charles Malik	1
The World is Flat	Thomas Friedman	1
Theology for the Community of God	Stanley Grenz	1
Thou Shall Prosper	Rabbi Daniel Lapin	1

Title	Author	Votes
Three Feet From Gold	Sharon Lechter, Greg Reid, and Mark Victor Hansen	1
The Tip of the Iceberg	Bobby Gombert and David Hutchens	1
Top Ten Mistakes Leaders Make	Hans Finzel	1
TrueFaced	Bill Thrall, Bruce McNicol, and John Lynch	1
Trusting God: Even When Life Hurts	Gerald Bridges & Jerry Bridges	1
Twelve Pillars	Jim Rohn	1
Unlimited Power	Anthony Robbins	1
Well Being	Thom Rath & James Harter	1
Words That Work	Frank Luntz	1